

Solid performance

Second Quarter Results 2008 13 August 2008



Agenda

The Orkla Group

Highlights and financial performance

Dag J. Opedal CEO, Orkla

- Business Area Review
 - Orkla Materials
 - Orkla Associates
 - Orkla Financial Investments

Orkla Brands

Orkla Aluminium Solutions

Torkild Nordberg EVP, Orkla Brands

Ole Enger EVP, Orkla Aluminium Solutions





Q2-08: Solid performance - challenging markets

- Positive trend and profit growth for Orkla Brands
- Satisfactory results in weakening markets for Orkla Aluminium Solutions
- Improved results for Orkla Materials
 - Negative impact from weak USD, increased P&L charge from Elkem Solar and increasing input costs
- Weak financial markets. Share Portfolio -8.3 %, compared to MSNI -16.9 %
- Sale of 40 % stake in Hjemmet Mortensen completed at a NOK 830 million gain
 - Total proceeds from sale of media operations close to NOK 9 billion



Q2 - Key value drivers on track

- Orkla Brands profit uplift
 - Response to challenges generates results



- Sapa integration
 - Restructuring measures implemented
 - Organisational development as planned

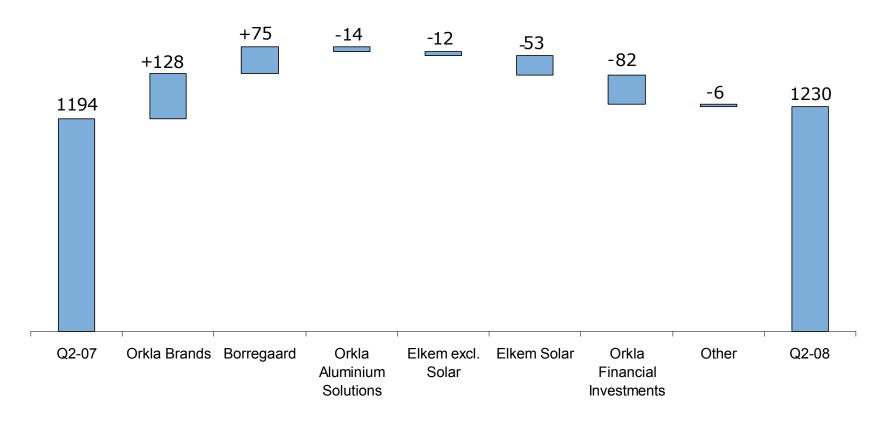


- Solar
 - Elkem Solar on schedule for metal-to-market by end of 2008
 - REC: EBITDA at NOK 889 million (+10 %) in Q2-08





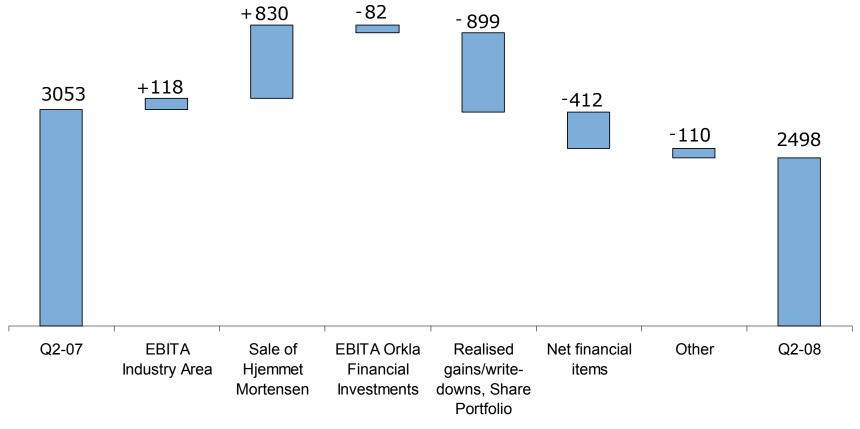
Change in EBITA from Q2-07 to Q2-08



All figures in NOK million



Profit before tax affected by financial items in Q2



All figures in NOK million



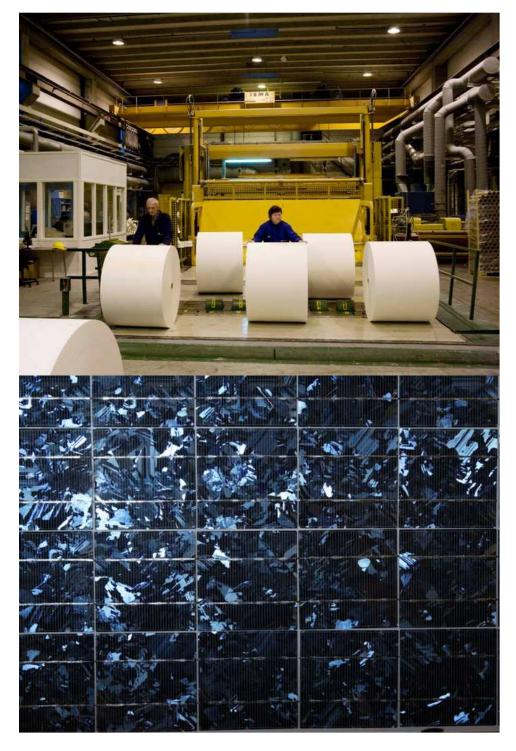
Cash flow 30 Jun 2008

Key figures in NOK million

1 Jan - 30 Jun	2008
Industry division:	
Operating profit	2 172
Net depreciation and replacement	220
Changes in net working capital	-1 235
Cash flow from industrial operations	1 157
Cash flow from Financial Investments	518
Financial items, net	- 636
Taxes paid and miscellaneous	-1 027
Dividends paid and share buybacks	-2 855
Net expansion	-3 621
Net cash flow	-6 464
Net interest-bearing debt	22 649



Orkla Materials



Elkem – Weak result compared to last year, but positive development in main markets

- Primary Aluminium results hampered by weakened USD, higher costs and aluminium hedges
- Higher energy trading partly offset by lower production
- Strong markets for Elkem silicon-related
- Elkem Solar developing according to plan, NOK 85 million expensed in Q2

Elkem in NOK million			
1 Apr - 30 Jun Revenues	2008	2007 (Change
Elkem	2 966	2 351	26 %
Energy	420	309	36 %
Primary Aluminium	771	678	14 %
Silicon-related	2 042	1 542	32 %
Eliminations	- 267	- 178	
EBITA			
Elkem	216	281	-23 %
Energy	78	66	
Primary Aluminium	49	111	-56 %
Silicon-related excl. solar	174	136	28 %
Elkem Solar	- 85	- 32	
EBITA margin	7.3 % :	12.0 %	



Borregaard – Improved profitability

- Strong market and high prices for textile cellulose
 - Weaker outlook
- Declining USD and a continuous rise in prices of raw materials and energy hamper profitability in Chemicals
- Local outbreak of Legionnaires' disease
 - Public investigations still not concluded
 - Immediate action taken

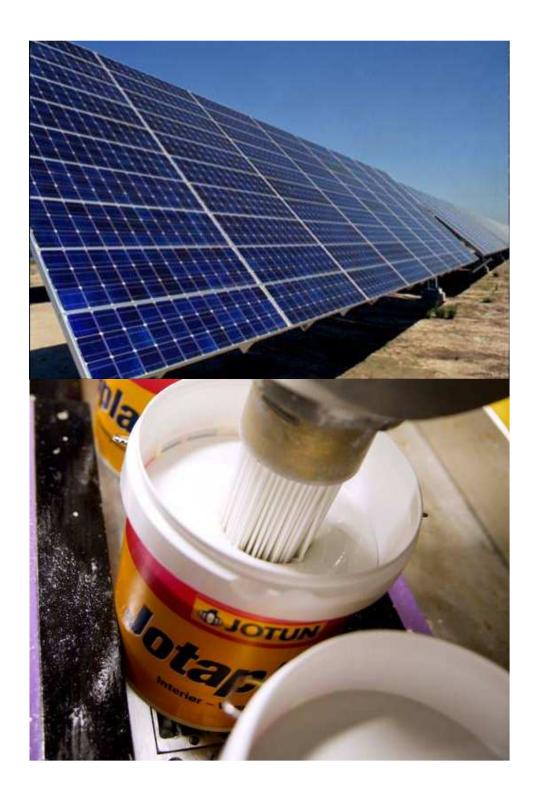
Borregaard in NOK million			
1 Apr - 30 Jun			
Revenues	2008	2007	Change
Borregaard	1 249	1 109	13 %
Energy	43	38	13 %
Chemicals	1 249	1 107	13 %
Eliminations	- 43	- 36	
EBITA			
Borregaard	140	65	115 %
Energy	40	25	60 %
Chemicals	100	40	150 %
Chemicals	100	40	150 %

EBITA margin



11.2 % 5.9 %

Orkla Associates



Orkla Associates



in NOK million

1 Apr - 30 Jun	2008	2007	Change
Revenues	2 121	1 673	27 %
EBITDA	889	812	10 %
EBIT	716	679	6 %
Profit before tax*	708	671	6 %

- Revenue growth of 27 %
- EBITDA increased by 10 %, mainly due to higher production and revenues
- Long-term sales contract portfolio of NOK 49 billion
- Acquired 20 % of US downstream player



in NOK million

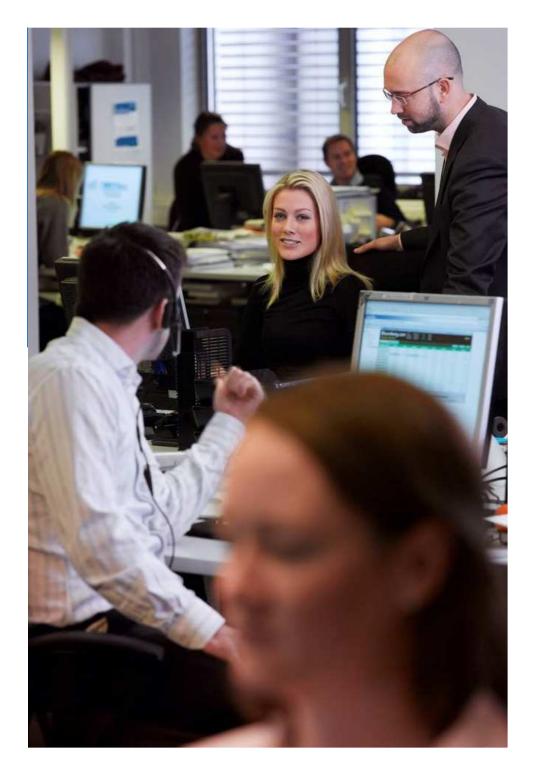
1 Jan - 30 Apr	2008	2007	Change
Revenues	3 159	2 872	10 %
EBIT	363	294	23 %
Profit before tax	335	301	11 %

- Continued strong growth
- Margin improvements

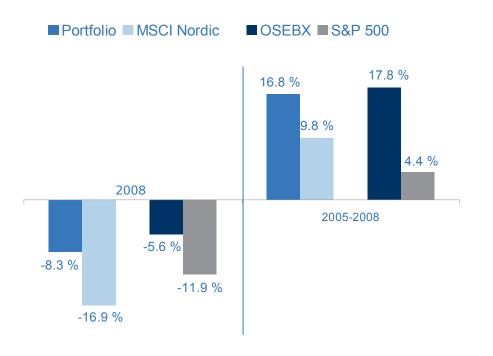


^{*} Adjusted for change in accounting principles for financial items

Orkla Financial Investments



Share Portfolio



Gains and dividends in NOK million

2008	•	1 Jan - 30 Jun
Unrealised gains	- 663	-1 741
Net gains/losses excl. write-downs	663	919
Write-downs	- 527	-1 056
Change in fair value of associates	- 24	- 46
Dividend received	310	397
Tax and interest	104	187
Change in net asset value	-137	-1 340
Market value Share Portfolio	16 155	
Unrealised gains	2 069	



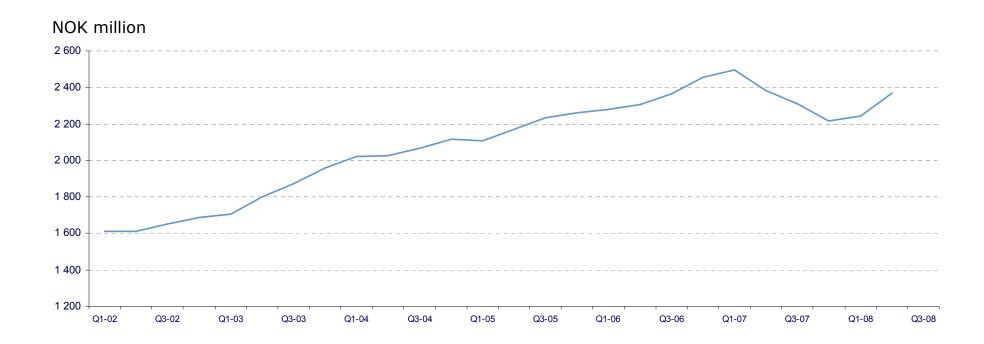
Orkla Brands

Torkild Nordberg EVP Orkla Brands



Orkla Brands – profit uplift

(EBITA 12 month rolling)





Improvements on track

- 1) Price increases compensate for higher input costs
 - Rise in input factor prices necessitates further increases
- 2) International operations
 - Divestments/restructuring of unprofitable companies contributed positively
 - Further structural measures in Central and Eastern Europe in progress
 - Challenging situation in Russia for Orkla Brands International
- 3) Bread and bakery operations in Norway
 - Improvements, but still challenging



Orkla Brands in progress

- Underlying top line growth +8 %
 - Positive effects from Easter
- EBITA growth for all business units
- Price increases implemented
- Positive impact from structural changes
 - Limited effect in H2 2008
- Market shares weakening slightly
 - Still positive market growth
- Growing cost inflation
 - Most significant in Russia and the Baltics

Orkla Brands

1 Apr - 30 Jun

in NOK million

Revenues			
Orkla Brands	5 650	5 465	3 %
Orkla Foods Nordic	2 436	2 422	1 %
Orkla Brands Nordic	1 880	1 880	0 %
Orkla Brands International	525	501	5 %
Orkla Food Ingredients	880	759	16 %
Eliminations	- 71	- 97	

2008

2007 Change

EBITA

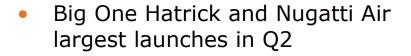
Orkla Brands	586	458	28 %
Orkla Foods Nordic	262	219	20 %
Orkla Brands Nordic	304	250	22 %
Orkla Brands International	- 30	- 52	42 %
Orkla Food Ingredients	50	41	22 %
EDITA margin		Q /1 0/ ₂	

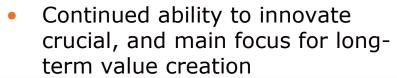


Innovation remains key value driver





















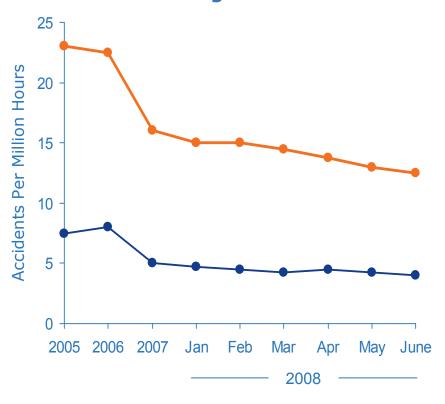
Orkla Aluminium Solutions

Ole Enger EVP Orkla Aluminium Solutions



The Sapa Group safety trend is positive

Sapa Group Safety Rates - Rolling 12 months -



Sapa Group Safety Rates - Year to Date June 2008 -

Measure	YTD 2008	YTD 2007	Rolling 2008
TRR	10.2	18.0	12.1
TRR Accidents	138	253	326
LWDR	3.8	6.0	4.0
LWDR Accidents	52	84	107

Lost Work Day accident Rate (LWDR) — Total Recordable accident Rate (TRR)



Sapa Profiles on track to reach its financial targets*

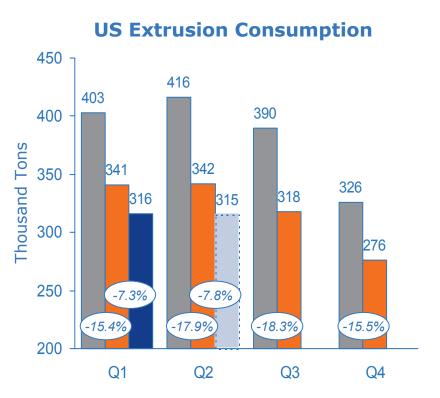
- 5-6 % EBIT-margin
- 3 times capital turnover
- 15-20 % ROCE

- Improvement Programmes deliver according to plan...
- ...but markets weaker than expected
- Strategy remains firm
- Orkla ownership share finalised to 54.55 %

*In 2-3 years and assuming mid-cycle market conditions

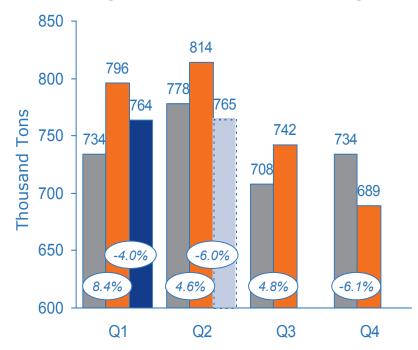


The extrusion markets continue to decline both in the US and in Europe



- 2007 full year consumption -17%
- Q1 2008 consumption -7.3%
- Q2 2008 consumption -7.8% (forecast)

European Extrusion Consumption

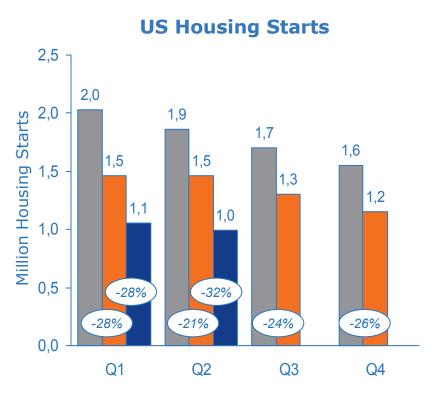


- 2007 full year consumption +2.9%
- Q1 2008 consumption -4.0%
- Q2 2008 consumption -6.0% (forecast)



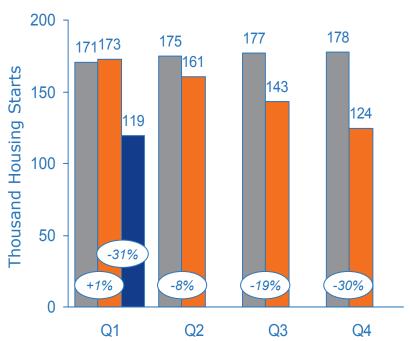


The US suffers from low construction activity – now Spain is leading the European market down



- 2007 full year development -25%
- 2008 first half development -30%

Spain Housing Starts



- 2007 full year development -14%
- 2008 Q1 development -31%





The volume deterioration for Profiles continues while Sapa HT and BS remain at a good level

- Weak markets in US and Europe
 - The slow-down in South Europe has accelerated during Q2
 - Building & Construction weak
 - No sign of improvement in the US
- Continued good performance for Heat Transfer and Building System
- Lower margins than 2008 due to
 - Dilution effect from consolidation of Alcoa figures
 - Negative currency translation effects

Orkla Aluminium Solutions in NOK million				
1 Apr - 30 Jun				
Revenues	2008	2007	Change	
Orkla Aluminium Solutions	7 542	4 736	59 %	
Sapa Profiles	5 922	3 127	89 %	
Sapa HT and BS	1 883	1 857	1 %	
Eliminations	- 263	- 248		
EBITA Orkla Aluminium Solutions	364	378	-4 %	
Sapa Profiles	208	235	-11 %	
Sapa HT and BS	156	143	9 %	



At the establishment of the Joint Venture a set of key strategic themes were identified

Strategic Theme

- Environment, Health, and Safety
- Organisational Integration
- Systems Integration
- Restructuring
- Redesign
- Genesis
- Customer Value Management
- Organisational Development
- Growth in Asia
- US Benefits Cost Reduction



Safety performance has improved over the last year

Strategic Theme

- Environment, Health, and Safety
- Organisational Integration
- Systems Integration
- Restructuring
- Redesign
- Genesis
- Customer Value Management
- Organisational Development
- Growth in Asia
- US Benefits Cost Reduction



- TRR from 18.5 to 9.5 and LWDR from 5.6 to 3.2
- An EHS Centre Team has been established to drive the EHS work throughout Sapa
- A Rapid Improvement Team have been established to assist worst performing locations



The creation of a new integrated Sapa organisation has been successful

Strategic Theme

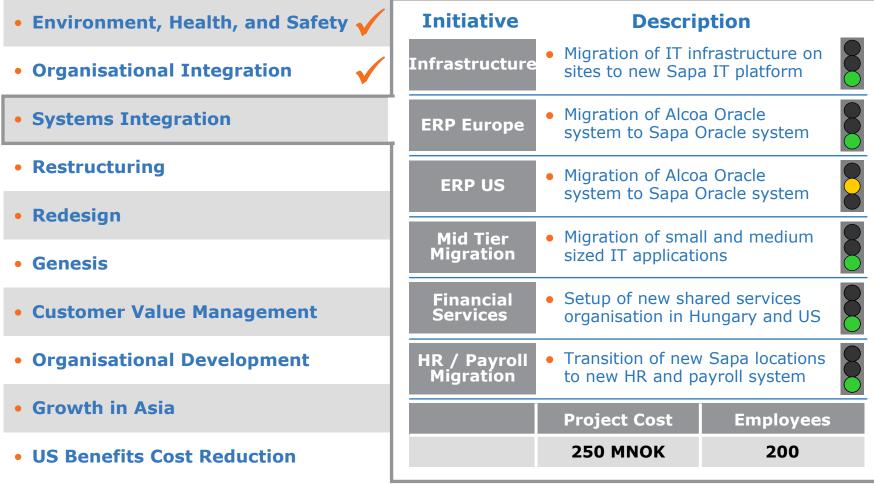
- Environment, Health, and Safety
- Organisational Integration
- Systems Integration
- Restructuring
- Redesign
- Genesis
- Customer Value Management
- Organisational Development
- Growth in Asia
- US Benefits Cost Reduction





Systems integration and creation of a shared services function are on track

Strategic Theme



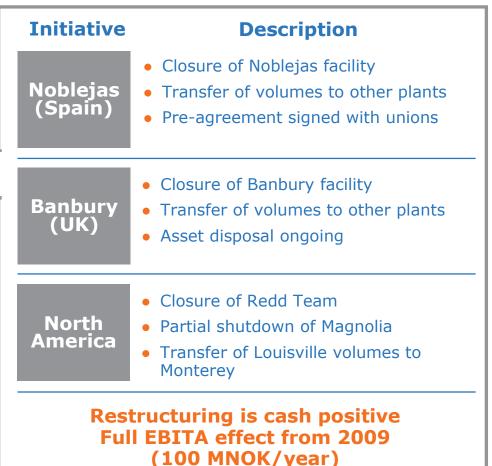


Three major restructuring initiatives have been undertaken

Strategic Theme

Key Developments Over the Last Year

Environment, Health, and Safety Organisational Integration Systems Integration Restructuring Redesign Genesis Customer Value Management Organisational Development Growth in Asia US Benefits Cost Reduction





So far 10 different plants have been through a Redesign Programme

Strategic Theme





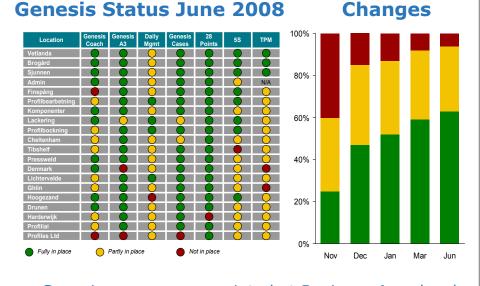
Implementation of Genesis is moving forward in all operating companies

Strategic Theme

Key Developments Over the Last Year

Genesis Status June 2008





- Genesis managers appointed at Business Area level
- Genesis coaches in place in most companies
- 2 700 employees participated in Genesis training
- System for implementation follow-up in place
- Initial file of good Genesis cases developed

Growth in Asia

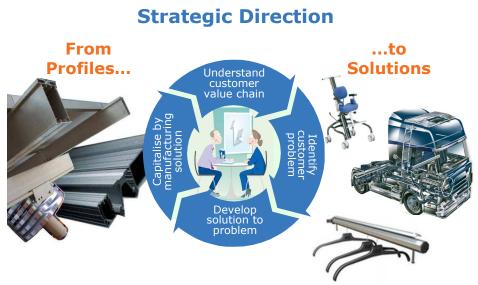
Organisational Development



Most companies have also started to adopt the Customer Value Management concept

Strategic Theme



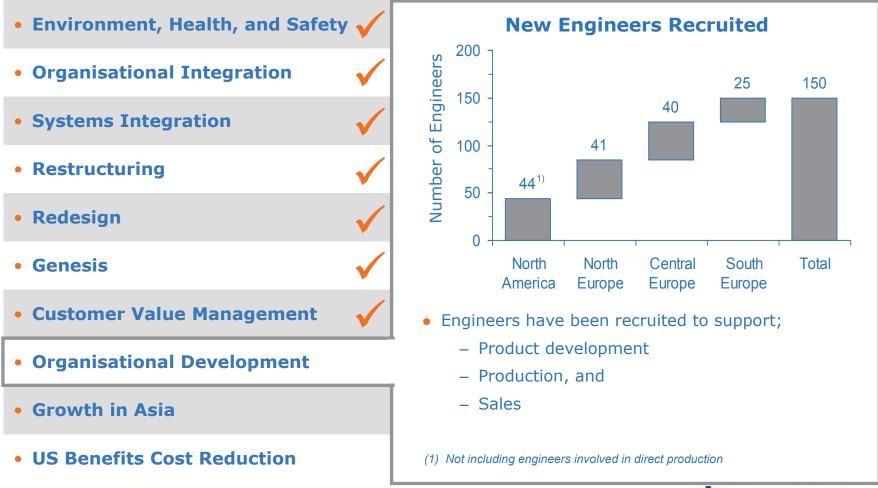


- CVM managers appointed at Business Area level
- CVM champions in place in most companies
- 250 employees have participated in CVM training
- Innovation Centers to support solutions development planned for Vetlanda, Bolzano, and Portland



To further support new business Sapa Profiles has recruited 150 new engineers

Strategic Theme





The acquisition of Kam Kiu will give Sapa a strong foothold in the Asian market

Strategic Theme

Key Developments Over the Last Year



Kam Kiu Acquisition

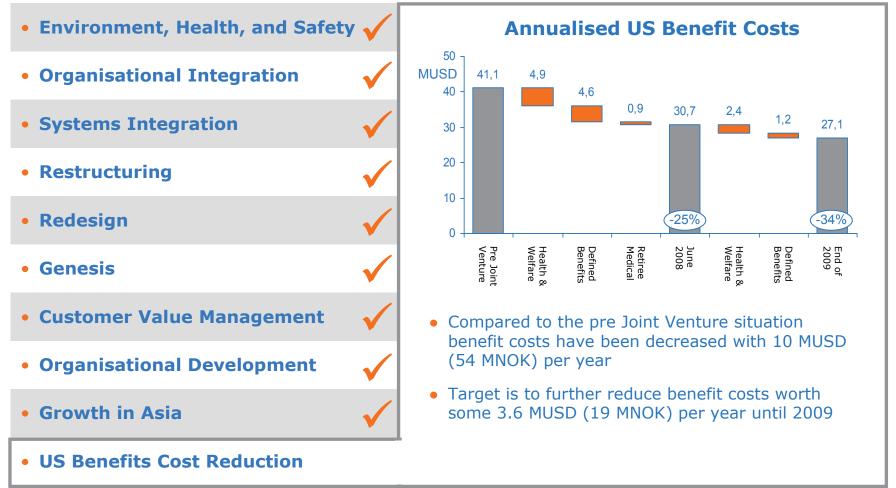


- An acquisition of Chinese extruder Kam Kiu will give Sapa a strong foothold in Asia
- Net sales approximately NOK 1.2 billion
- Production level 60 thousand tonnes per year potential to double capacity with low capex exists



Profiles North America has reduced benefit costs by 25% compared to pre-JV

Strategic Theme





All in all Sapa Profiles has made progress within all prioritised areas

Strategic Theme

Key Developments Over the Last Year

• Environment, Health, and Safety	y √	Lost Work Day Rate June YTD from 5.6 to 3.2
 Organisational Integration 	√	No such thing as former Sapa or former Alcoa mentality – only Sapa
• Systems Integration	\checkmark	Oracle carve out and infrastructure migration on plan Shared service implementation on plan
• Restructuring	√	Close down of Noblejas, Banbury, and Redd Team Downscaling of Magnolia and Louisville
• Redesign	\checkmark	10 plants have been through a redesign program
• Genesis		Training of 2 700 employees, starting to generate cases
	V	
Customer Value Management	∨	Training of 250 employees, starting to generate cases
	∨ ✓	
Customer Value Management	✓✓✓	Training of 250 employees, starting to generate cases



Strategic direction: From profiles to solutions

Sweden: 50/50

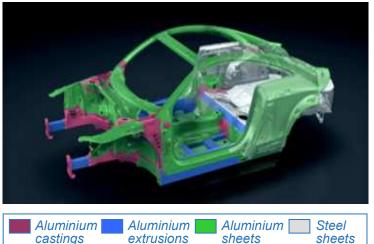
Rest of Sapa: 90/10





Demand for aluminium solutions is continuing to increase within the Automotive industry





- Audi has made a strategic decision to use its light-weight aluminium space frame (ASF) for all new models from 2010
- The second-generation ASF system will be introduced topdown, starting with the next A6 and A8, along with the new A7
- The ASF system will benefit Audi's heavy SUVs and crossovers – the next Q7 will be 300 kg lighter than the current model



Even though the market is weakening Sapa will continue to deploy the strategy laid out

- The negative market trend in Europe and the US is expected to continue in the short to medium term
- This, in combination with seasonally lower sales in the 2nd half of the year, leads to considerably weaker results for the rest of 2008
- However, Sapa will continue to deploy the strategy laid out and will not change direction from what has been previously communicated
- This requires a significant strengthening of the organisation, as well as capital investments in fabrication equipment
- In the short term this will impact the results negatively

 this will, however, be outweighed by higher
 profits in the long term

Coming events

31 October 2008	Third quarter 2008 results





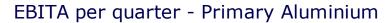


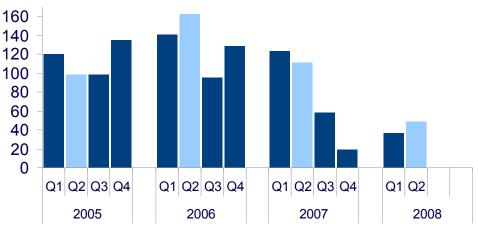
Appendix



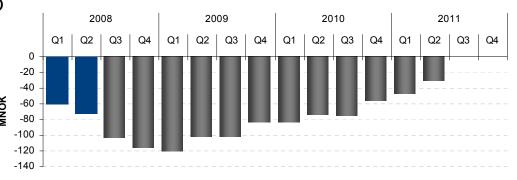
Primary Aluminium – Weak USD, higher costs and hedges temporarily hamper earnings

- Favorable long-term power- and alumina contracts provide platform for future profitability
- EBITA in Q2 negatively impacted by:
 - Weak USD
 - Metal hedges
 - Increased transportation costs
 - Higher energy costs
- Negative EBITA effect of NOK 35 million vs. last year due to weakened NOK/USD
- Hedge loss of NOK 73 million in Q2
 - Hedge loss expected to increase in H2-08 due to lower hedge prices
- Energy costs NOK 42 million higher than in Q2-07





Realised & unrealised LME hedge



Based on LME and USD forward market per 01.07.2008

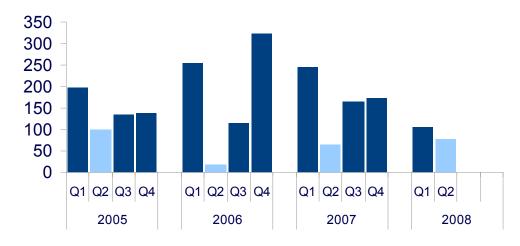




Elkem Energy –Periodic maintenance affects production

- EBITA at NOK 78 million vs. NOK 66 million last year
- EBITA from Energy trading at NOK 16 million versus NOK -20 million last year
- Maintenance at Salten and lower production at Sauda (expansion preparations) lowered production by 181 Gwh on Q2-07
- 600 GWh/year from Sauda hydro power expansion on schedule for start-up during Q3-08

EBITA per quarter - Energy





Silicon-related

Good markets

- EBITA (excl. Solar) at NOK 174 million, up NOK 38 million on Q2-07
- Strong, but stabilised, markets in Q2 for silicon metal reflected in revenues
- Strong ferrosilicon and foundry markets and a competitive cost base boost profit
- Start-up of additional Salten furnace with 20.000 MT/year completed in May

Silicon-related

in NOK million

1 Apr - 30 Jun	2008	2007 (Change
Revenues	2 042	1 542	32 %
EBITA ex Elkem Solar	174	136	28 %
EBITA Elkem Solar	- 85	- 32	
Total EBITA	89	104	-14 %
EBITA margin	4.4 %	6.7 %	



Group income statement Q2-08

1 Apr - 30 Jun	2008	2007	Change
Operating revenues	17 569	14 049	25 %
EBITA	1 230	1 194	3 %
Amortisation intangibles	-58	-56	
Restructuring and significant impairment	-34	0	
EBIT	1 138	1 138	
Associates	1 153	294	
Dividends	311	414	
Gains and losses/write-downs Share Portfolio	112	1 011	
Net financial items	- 216	196	
Profit before tax	2 498	3 053	-18 %
Taxes	-516	-317	
Profit for the period	1 982	2 736	
Minority interests' share of profit for the year	78	14	
Profit attributable to equity holders	1 904	2 722	
Earnings per share diluted (NOK)*	1.9	2.7	

^{*} Excluding amortisation, restructuring and significant impairment and discontinued operations



Group income statement H1-08

1 Jan - 30 Jun	2008	2007	Change
Operating revenues	34 513	27 937	24 %
EBITA	2 292	2 661	-14 %
Amortisation intangibles	-115	-114	
Restructuring and significant impairment	-34	0	
EBIT	2 143	2 547	
Associates	1 332	646	
Dividends	399	654	
Gains and losses/write-downs Share Portfolio	- 183	1 892	
Net financial items	- 312	819	
Profit before tax	3 379	6 558	-48 %
Taxes	-710	-983	
Profit for the period	2 669	5 575	
Minority interests' share of profit for the year	130	49	
Profit attributable to equity holders	2 539	5 526	
Earnings per share diluted (NOK)*	2.6	5.4	

^{*} Excluding amortisation, restructuring and significant impairment and discontinued operations



Balance sheet 30 Jun 2008

	20.06.2008	21 12 2007
	30.06.2008	31.12.2007
Intangible assets	16 329	16 626
Property, plant and equipment	23 893	21 481
Financial non-current assets	15 864	14 999
Non-Current assets	56 086	53 106
Inventories	9 014	8 533
Receivables	15 473	12 628
Share Portfolio etc.	16 230	17 559
Cash and cash equivalents	3 279	2 966
Current assets	43 996	41 686
Total assets	100 082	94 792
Paid-in equity	1 990	2 002
Earned equity	47 999	50 661
Minority interests	2 698	2 601
Equity	52 687	55 264
Provisions	5 933	6 142
Non-current interest-bearing liabilities	22 429	16 093
Current interest-bearing liabilities	3 691	3 188
Other current liabilities	15 342	14 105
Equity and liabilities	100 082	94 792
Equity to total assets ratio	52.6 %	58.3 %
Net gearing	0.4	0.3



Currency translation effects

in NOK million

Revenues	Q2-08
Orkla Brands	-106
Orkla Aluminium Solutions	-421
Elkem	-75
Borregaard	-35
Total	-637

EBITA	Q2-08
Orkla Brands	-6
Orkla Aluminium Solutions	-14
Elkem	-6
Borregaard	-6
Total	-32



Largest holdings in the Share Portfolio

Market value in NOK million

per 30 Jun 2008

Principal holdings	Industry	Market value	Share of portfolio (%)	Share of equity (%)
Tomra Systems	Industry	809	5,0	14,6 %
Hennes & Mauritz	Retailing	628	3,9	0,3 %
Vimpelcom-SP ADR	Telecommunication	552	3,4	0,3 %
Rieber & Søn	Food	547	3,4	15,6 %
DnB NOR	Bank	476	2,9	0,6 %
Network Norway AS	Telecommunication	426	2,6	30,5 %
Nokian Renkaat Oyi	Automotives & Components	391	2,4	1,3 %
Nokia A	Telecommunication	375	2,3	0,1 %
Yara International ASA	Materials	369	2,3	0,3 %
Amer Group	Consumer Goods	343	2,1	6,2 %
Total principal holdings		4 915	30,4	
Market value of entire portfol	io	16 155		



Share Portfolio key figures

	30 Jun 08	31 Dec 07	Change 08
Market value portfolio	16 155	17 513	-1 358
Unrealised gains	2 069	3 810	-1 741
Share of portfolio invested			
- outside Norway	59 %	55 %	4 % pts
- in listed companies	85 %	85 %	0 % pts



Financial items

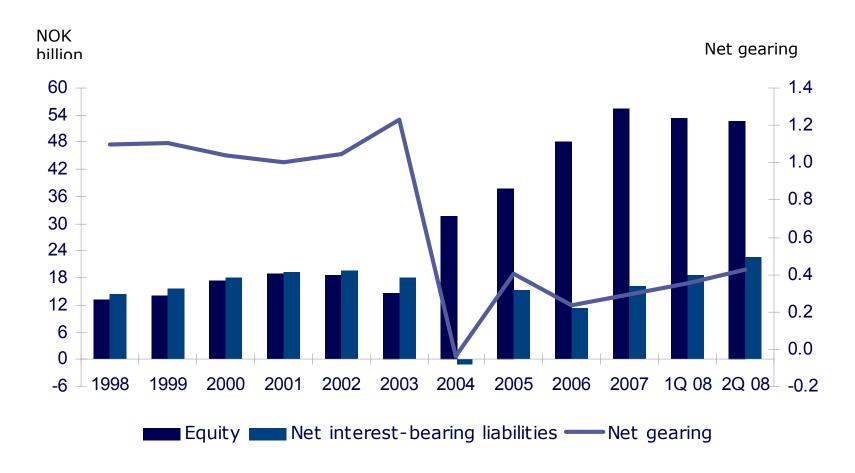


Net financial items

1 Jan - 30 Jun	2008	2007	Full year 2007
Net interest expenses	-363	-342	-704
Currency gain/loss	-19	23	32
Other financial items, net	70	1 138	1 112
Net financial items	-312	819	440

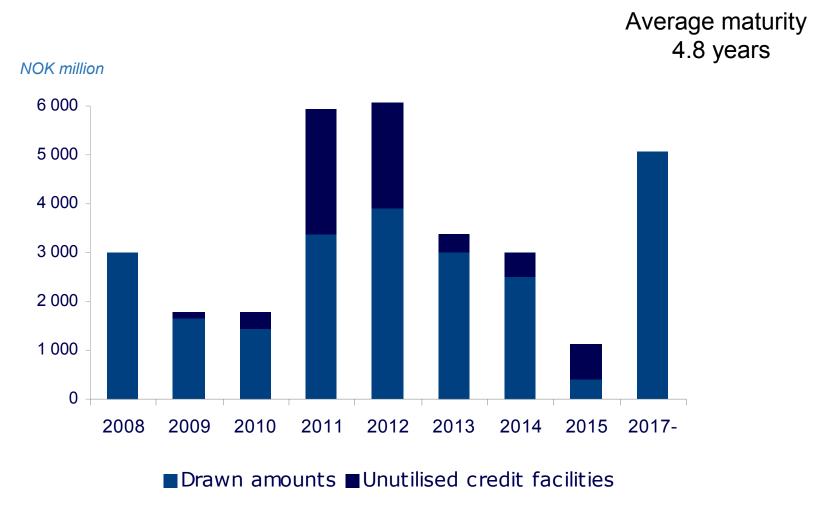


Net gearing 0.4 as of 30 June 2008





Debt maturity profile 30 June 2008

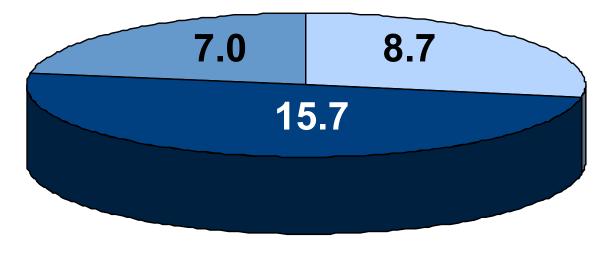




Funding Sources 30 June 2008

Unutilised credit facilities 22 %

Bonds and CPs 28 %



Figures in NOK billion

Banks 50 %

